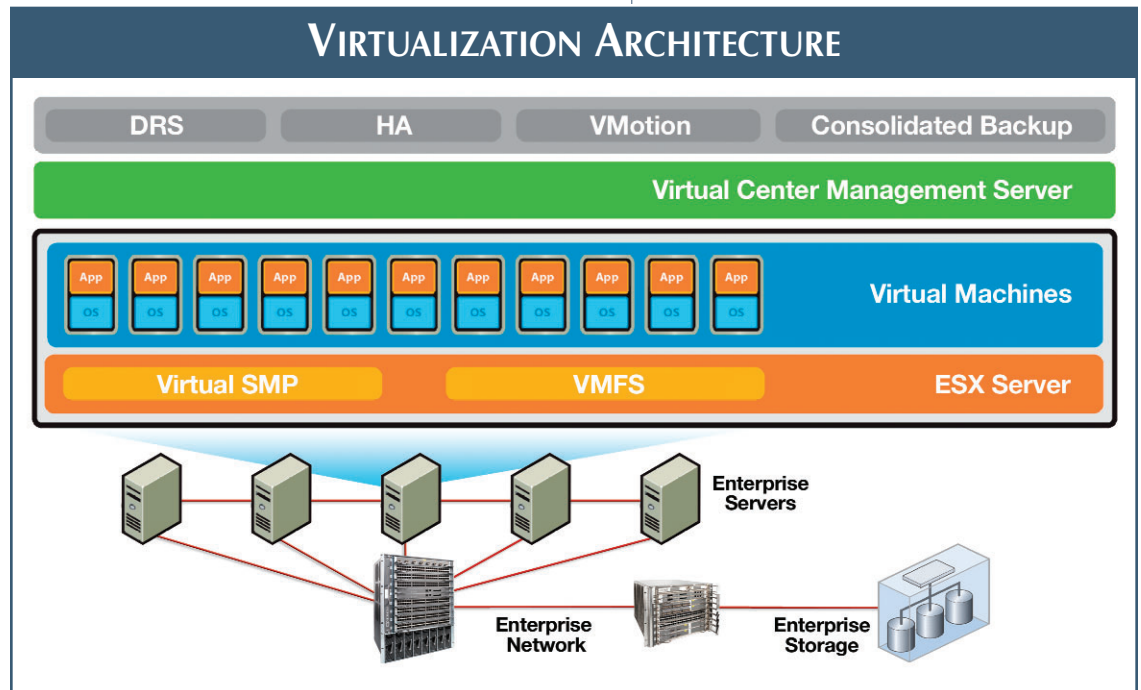


**Ultra
Reliability,
Resiliency &
Inherent Stability
of Force10
E-Series**

**Consolidation
Reduce Overall
Number of
Systems
& Related
Recurring Costs**

Reduces
TCO in the
Data Center
by Optimizing
the
IT Infrastructure

- Industry leading technology;
Best-of-breed switches/routers
- Increased productivity and cost efficiency
- Optimized application performance



A Consolidated and Virtualized 10 Gigabit Ethernet Data Center

Among the leading challenges that IT managers face today is the necessity to manage a cost-effective infrastructure that is responsive to new business initiatives and flexibly adapts to changes. Virtualization effectively allows IT managers to deploy consolidated, integrated solutions that reduce the server hardware and manpower needed to scale. Force10 Networks® has teamed with VMware® to provide best-in-class resiliency, line-rate performance, and unmatched scalability for the networking infrastructure required to drive successful virtualization projects. Together Force10 and VMware deliver the ability to consolidate your data center, while offering the opportunity for business agility.



Combining VMware technology with Force10 high performance switching/routing delivers:

- Lower TCO through reduced complexity, less physical servers and switches, and improved lifecycle management
- Reduced requirements for space, power, cooling, and cabling through server consolidation
- High availability through full suite of NIC teaming capabilities
- Increased adaptability of the network to meet changing business requirements

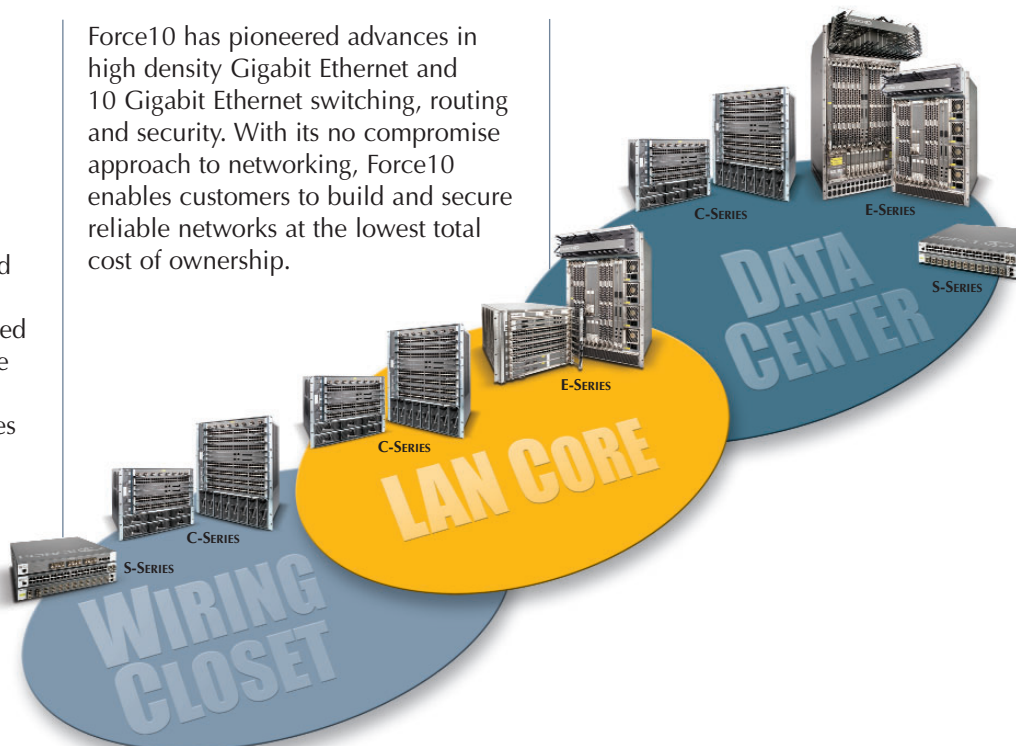
A virtualized 10 GbE data center also provides the foundation for a Service Oriented Architecture (SOA) which extends interoperability by adding flexible service interfaces to each application. VMware and Force10 dramatically improve the flexibility, productivity, and manageability of consolidated, virtualized applications.

Force10: Reliable Business Networks



Force10 Networks is a pioneer in building and securing reliable, high performance networks that extend pervasive reliability, network control and scalability from the data center to the enterprise wiring closet to create a unified network fabric that is designed to ensure application readiness and protect long-term investment. With patented advances in high performance system and back-plane design as well as switching and routing optimization technologies, Force10 delivers the tools that have allowed many of the world's largest data centers, service providers and research organizations to transform their networks into a strategic asset.

Force10 has pioneered advances in high density Gigabit Ethernet and 10 Gigabit Ethernet switching, routing and security. With its no compromise approach to networking, Force10 enables customers to build and secure reliable networks at the lowest total cost of ownership.



VMware: The Responsive Data Center — Dynamic. Efficient. Available.



VMware® Infrastructure is the most widely deployed software suite for optimizing and managing industry standard IT environments through virtualization – from the desktop to the data center. The only production-ready virtualization software suite, VMware Infrastructure is proven to deliver results to more than 20,000 customers of all sizes, used in a wide variety of environments and applications.

Minimize Your Total Cost of Infrastructure Ownership

- Increase hardware utilization and reduce hardware requirements with server consolidation ratios commonly exceeding ten virtual machines per physical processor
- Reduce required data center square footage, rack space, power, cooling, cabling, storage and network components by reducing the sheer number of physical machines
- Decrease labor cost by simplifying and automating labor and resource intensive IT operations

Reported Customer Results

- Increased hardware utilization by 50-70%
- Decreased hardware and software capital costs by 40%
- Decreased operating costs by 50-70%
- Increased server to server administrator ratio from 10:1 to 30:1



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